



# Neeti Fund Limited

## We respect Capital

## What is Neeti?

**The word "Neeti" is from Sanskrit and, together with its variants, means morality, justice, ethical behaviour and truth.**

Neeti is a “go anywhere” fund of funds investing in both long only and long/short funds.

- Conservative approach focused on capital preservation and steady compounding.
- As Peter Bernstein said *"Survival is the only road to riches"*
- Proven methodology to identify high quality, value oriented underlying managers.
- We aim to be the trusted outsourced CIO for our investors. A substantial portion of the Investment Advisor's personal wealth is invested in Neeti. Our interests are completely aligned with yours.

## Core Beliefs



### Simplicity

Take a simple idea and take it very seriously –

Charlie Munger



### Humility

We don't know how to forecast markets

"I've been around for 40 years and I don't know how to forecast the market. We're going to hold our stocks even if the stocks go down 50%. [If it's] psychologically impossible for you to own stocks that fall 50%, don't own them." - Warren Buffett at Berkshire's 1987 meeting



**Information Edge** is rare and where we have it, we must use it to our advantage



### Ergodicity

Irreversible (negative) outcomes affect long-term performance



**Seek disconfirming evidence**



**Cultivate the companionship of individuals better than you**



**Skin in the game**



**No compromise on quality**

## About the Investment Advisor

P.V. Ramanathan (Ram) is a Chartered Accountant who has been focused on analysing managers since 2005



### Network

Ram attends three to five value conferences a year and is connected widely with the investing community globally. He has been investing personally with value managers since 2005 and a very large portion of his net worth is invested in the Neeti fund. He hosts ValuexME in Dubai annually in November every year -

[www.valuexme.com](http://www.valuexme.com)

### Fund manager selection

Ram uses a proven fund manager selection methodology – dynamic proprietary checklist, due diligence and regular reviews. He has direct access to most fund managers with whom Neeti invests. Many of these relationships have been built over a long time.

### Fund manager qualities

Ram's checklist focuses on qualitative factors in addition to quantitative factors. One such example is "fund manager's humility and constant need to learn."

## Why Should You Invest in Neeti?



Easy access to exceptional managers you won't find elsewhere - none of Neeti's underlying funds are on the whitelist of private banks.



Access to funds which have high minimums



Access to funds which are closed to new investors and access to special fee terms



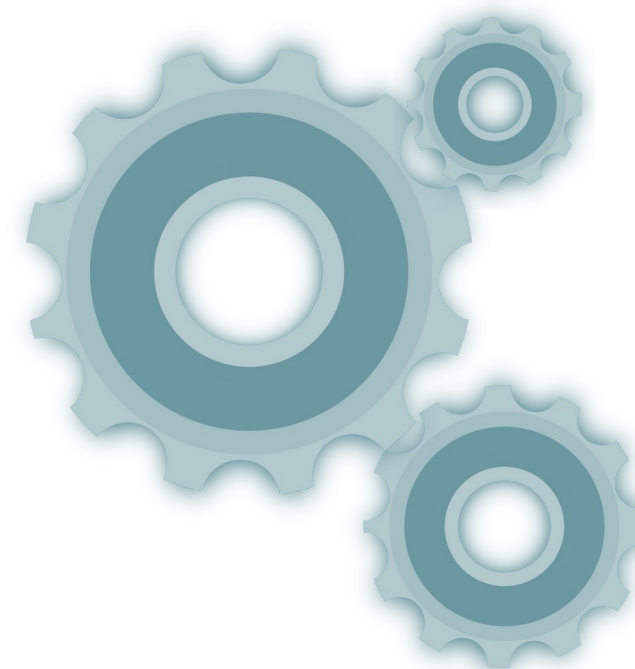
Broad diversification



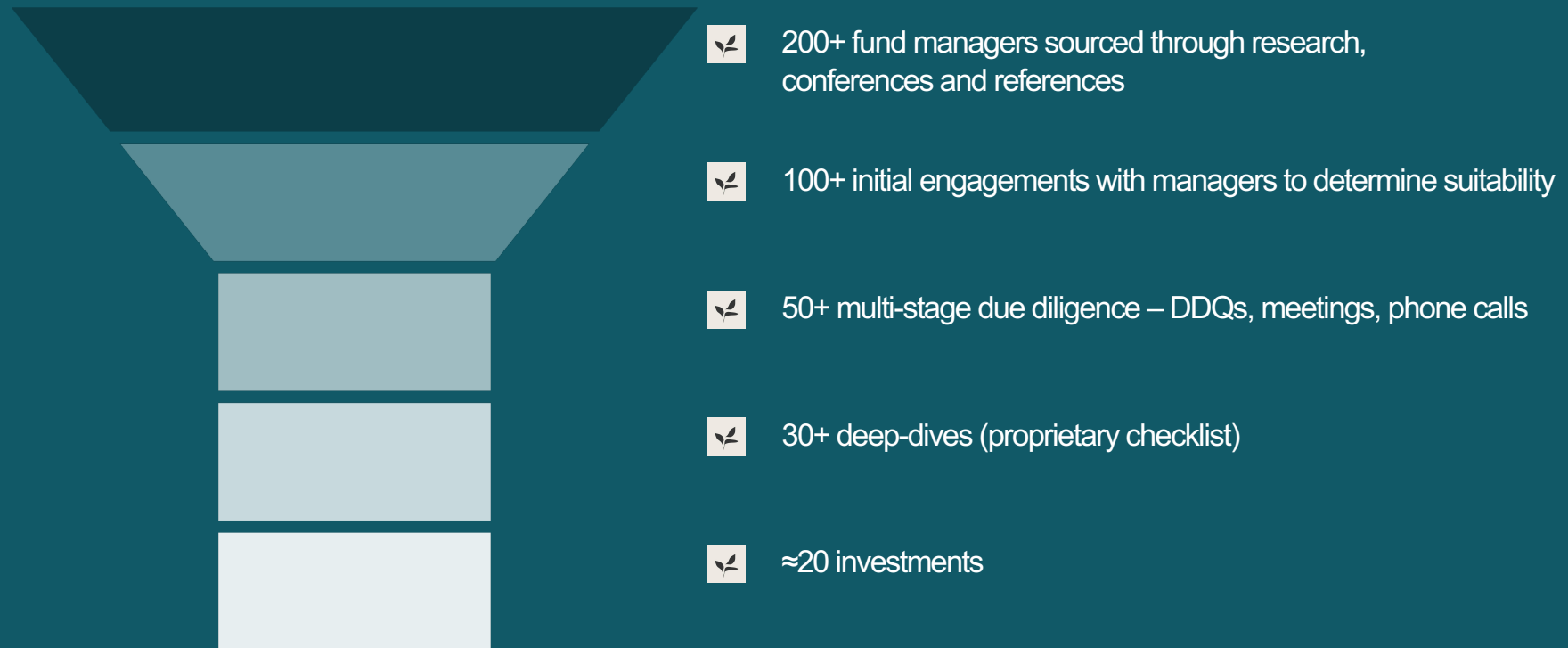
Flexibility to invest in small/medium sized funds – large funds have constrained opportunity sets



Complete alignment of interests – a substantial portion of Neeti's Investment Advisor's wealth is in Neeti. According to Morningstar, over half of the 7,700 mutual funds it analysed had zero personal investment from the investment manager



## How We Select Managers



## Manager Selection Process – What We Look For



Low or no management fee



Performance fee after a threshold return is given to investors



Strong value bias



Fund Manager has significant personal assets in the fund



The Fund Manager's philosophy is easy to understand



Judicious use of shorts and leverage



# Allocation at 30.09.2025

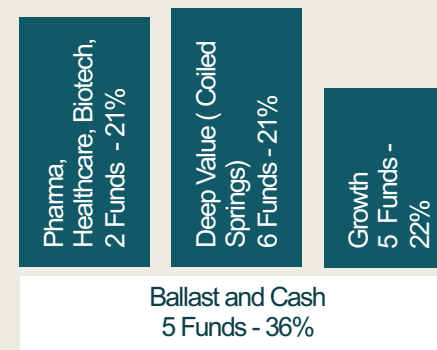


## Risk Management

We genuinely believe **Simple beats Complex.**

Remember, the two most important discoveries in medical history were penicillin and washing hands!

We start with three buckets which do not have strong co-relation with each other

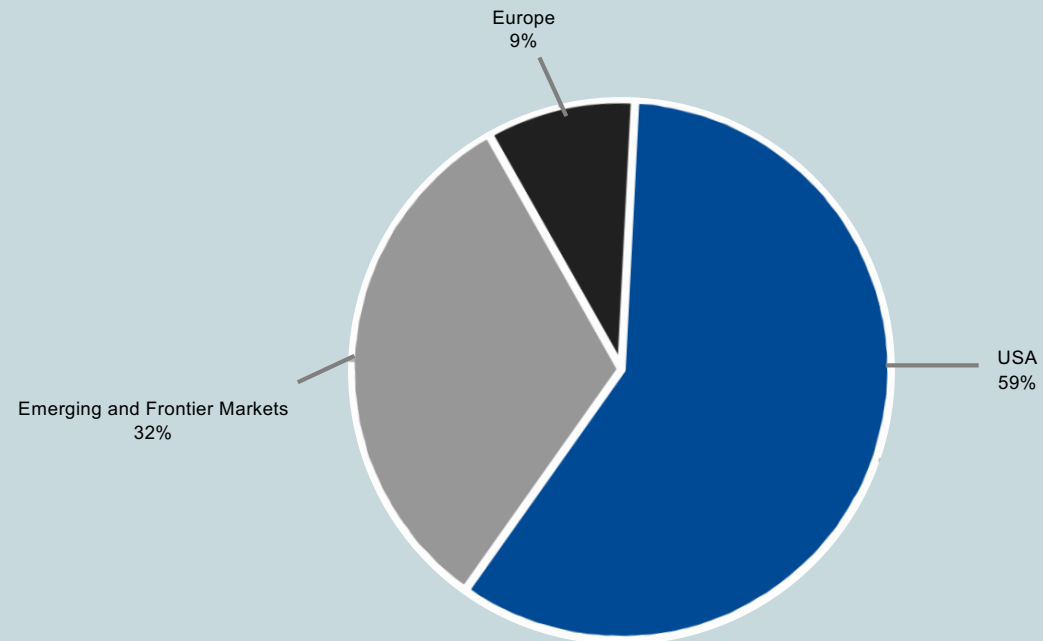


### Total 18 Funds

The above buckets have low co-relation with one another. This results in muted downside risk in the long term.

## Geographical Allocation

The Geographical Allocation as at 30 September 2025 is:



## Why are We Overweight the Pharma/Healthcare/Biotech Sector



### Healthcare's significant global impact

Healthcare represents 10% of the global GDP and a substantial 17% of the US GDP.



### Pharma industry dynamics

The aging pipeline and substantial cash reserves of major pharmaceutical companies are driving increased strategic partnerships and mergers and acquisitions.



### Vast market opportunities

Over 2,500 public healthcare companies worldwide, offering a wide investment universe.



### Acquisition potential

The combined free cash flow of Big Pharma firms could acquire all small to mid-cap biotech companies at a 100% premium in just 2.1 years.



### Current valuations:

Valuations in the healthcare sector are currently considered fair, with XBI trading in June 2025 at 50% below its All-Time High.



# Fund Characteristics

## General Description

### Administrators

Apex Fund Services, DIFC

### Inv. Managers

Dalma Capital Management Ltd, DIFC

### Inv. Advisors

Neeti Ltd., Cayman islands

### Portfolio Manager

P.V. Ramanathan, ACA, FCCA

### Auditors

Grant Thornton, Cayman Islands

### Legal Advisors

Walkers (Dubai) LLP

### Bankers

Northern Trust International Banking Corp.

### NAV

Monthly, independently calculated

### Fund Manager Updates

Quarterly

### New Subscriptions

First Day of every month

### Min. Investment

USD 100,000 (CL C PART SHS)

### ISIN

KYG641021251

### Management Fee

1% p.a.

### Performance Fee

10% on return payable in years where performance is 4% or higher

### Exit Fee

1st year 3%, 2nd year 2%, 3rd year 1%, 4th year onwards 0.

### Redemption

30 June and 32 Dec with 120 days notice

## Returns since inception (1 Jan 2019)

Year	Return
2019	+13.59
2020	+24.80
2021	-6.72
2022	-18.65
2023	+17.97
2024	+15.74%
2025 (upto 30 Nov 2025)	+16.38%

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